

BreakthroughCareerCoaching.com

Stephen Drumm trading as BreakthroughCareerCoaching.com

Commercial Leader & AI Enablement Strategist · Tenured Coach

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PAID IN FULL · OFFICIAL RECEIPT

BILLED TO (EMPLOYEE & SPONSORING ORGANIZATION)

[Participant Full Name, e.g., Alex Murphy]**Role / Title:** Senior Enterprise Account Executive**Employer / Organization:** [Company Name, e.g., Salesforce Ireland / Stripe / HubSpot]**Department / Cost Center:** EMEA Enterprise Commercial Sales**Corporate Billing Address:** [Company Street Address, Dublin / London / EMEA HQ]

INVOICE & REIMBURSEMENT METADATA

Invoice Number: INV-2026-0915**Date of Issue:** 15 September 2026**Training Period:** Q3 / Q4 2026**L&D Expense Category:** External Professional Tuition / Coaching**Payment Method:** Revolut Pro Merchant / SEPA Transfer

HR & CORPORATE TUITION REIMBURSEMENT ELIGIBILITY STATEMENT

This program provides structured 1:1 executive skills training in **Enterprise Go-to-Market (GTM) Deal Execution, Executive Communication, and Applied AI Productivity Workflows**. Curriculum is delivered by a 12-year Google Commercial Leader & AI Enablement Strategist (2,000+ sellers enabled, 200+ hiring interviews conducted, Trinity College Dublin MSc Mentor) through the independent entity **BreakthroughCareerCoaching.com**, and qualifies under standard Corporate Learning & Development (L&D), Professional Upskilling, and Tuition Assistance policies.

PROGRAM DESCRIPTION & LEARNING CURRICULUM

DELIVERY
FORMAT

VAT RATE

TOTAL FEE

Executive Commercial Strategy & Applied AI Leadership Program — 90-Day Catalyst Track1:1 Live Virtual
Executive
Training
(6 Contact Hours
+ Async Lab
Review)0.00%
(Exempt*)**€795.00**

- Curriculum Module 1 (Consultative Enterprise GTM):** De-risking complex enterprise sales cycles, multi-threading C-suite stakeholders, and executive business case architecture.
- Curriculum Module 2 (Applied AI Deal Workflows):** Implementing Gemini/LLM prompt workflows for account research, executive briefings, and territory prioritization.
- Curriculum Module 3 (Executive Presence & Career Advancement):** High-stakes leadership communication, competency-based rubric mastery, and strategic career roadmap execution.
- Program Structure:** 6 x 60-minute bi-weekly 1:1 executive coaching sessions + asynchronous deal review & rubric audit.

OFFICIAL REMITTANCE & PAYMENT VERIFICATION DETAILS

Beneficiary: Stephen Drumm (t/a BreakthroughCareerCoaching.com)

Payment Portal: Revolut Pro Instant Checkout (Card / Apple Pay / Google Pay)

IBAN (SEPA EUR): IEXX REVO 99XX XXXX XXXX XX (Available on Request)

BIC / SWIFT: REVOIE23

Receipt Reference: REV-PRO-PAID-20260915 (Verified Digital Settlement)

Net Training Tuition Fee: €795.00**Irish Value-Added Tax (VAT @ 0.00%*):** €0.00**Total Amount (Paid in Full):** €795.00

*Irish Statutory Tax & Legal Compliance Declaration (Accounts Payable Verification):

- Business Name & Entity Compliance:** Issued in compliance with Section 18 of the Irish Registration of Business Names Act 1963 by **Stephen Drumm**, sole proprietor trading as **BreakthroughCareerCoaching.com**, Dublin, Ireland. Independent enterprise; not affiliated with Google LLC.
- Irish VAT Exemption Status:** Supplier is an independent Irish Sole Trader operating below the statutory €40,000 annual services turnover threshold. Accordingly, this supply is exempt from VAT registration pursuant to **Section 65 of the Irish Value-Added Tax Consolidation Act 2010** (VAT Rate: 0.00%). No VAT number is required under Irish Revenue Commissioners regulations for valid corporate expense deduction.

Verification Contact for Employer HR / Finance Teams:

Stephen Drumm · Commercial Leader & Tenured Coach · sdrummpersonal@gmail.com

Stephen Drumm

Authorized Signatory · BreakthroughCareerCoaching.com